

# CELEBRATING A RECORD YEAR



**In Edition 2, we bring you up to date with all that has transpired in a successful first half of 2015.**

Light Commercial Vehicle (LCV) sales remain strong with 12 818 Van & Light Bus purchases recorded in this sector for the Jan – Jun period. And in this time, our business has continued record year on year growth. Stand by for new developments as we enter the new financial year!

## PARTNERING FOR SEATING SOLUTIONS

In the first half of 2015 we are pleased to announce the continuation of existing partnerships, or the establishment of new ones, with the provision of commissioned seating systems for the following vehicle fleets, to name a few:



# LATEST PROJECT - VW KOMBI SEATING

In recognition of our capability to develop and supply specialist seating systems for volume build projects, Techsafe Seating was approached by Klassic Kombiz for their latest project – Twin 1957 Split Screen Volkswagen Kombi Wedding Cars, fully restored to an exceptional level of timeless luxury.

These meticulously presented Kombis used forward and reverse facing variants of our CrewSeat™ SAFETYEXCEL bench seats. The Specification included special webbing buckle length and a fixed pedestal system allowing enclosed wooden paneling to be crafted under the base of the seats. Fluted white leather upholstery to match the interior trim completed a superbly presented restoration.

To quote Klassic Kombiz Project Manager Paul Nash: ***'Check out the website to see your seats they look good!!!'***

Explore this and other Case Studies

**CLICK THE LINK HERE** ▶

Or go to: [www.techsafeseating.com.au/case-study/recreation-and-private/case-studyrecreation-and-privatecase-study-vw-kombi-1957-wedding-cars](http://www.techsafeseating.com.au/case-study/recreation-and-private/case-studyrecreation-and-privatecase-study-vw-kombi-1957-wedding-cars)



# MONTHLY LCV STATISTICS

From JAN TO JUN 2015 there were 10 902 new light commercial vans sold Australia wide.

**The Toyota Hiace finished first in the pack once again followed by Hyundai I-Load, Mercedes Sprinter, Volkswagen Caddy, Ford Transit, Renault Master, Volkswagen Transporter followed by the remaining LCVs.**

And from JAN – JUN 2015 the highest number of CrewSeat™ rear bench seats were supplied into the **Volkswagen Transporter followed by Toyota Hiace, Hyundai I-Load, Mercedes Vito, Volkswagen Caddy, Mercedes Sprinter, Renault Traffic with other models bringing up the rear.**

## PRODUCT & SERVICE UPDATE BEDFOLD OPTION NOW AVAILABLE

The BedFold option to suit the CrewSeat range of bench seats is now again in supply. Some minor design adjustments have resulted in the improved operation of the mechanism. Price remains the same, as does the function and overall appearance of this feature. We strive to achieve consistent quality of product and ease of use and thank our clients for their patience and understanding during this review program.

**Orders with BEDFOLD OPTION available now for dispatch within 3-5 working days**



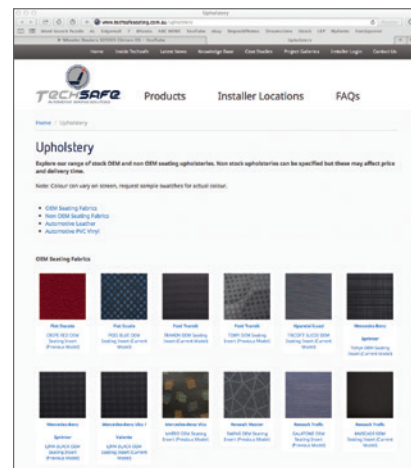
## PRODUCT & SERVICE UPDATE UPHOLSTERY OPTIONS ONLINE

For ease of use for dealers, consumers and our clients, our seating upholstery options are now listed on our website. If used as a trim availability reference, this will avoid unnecessary confusion over vehicle trim types. When placing a purchase order, we strongly recommend clients state: **Vehicle Make, Model, Year and the OEM Seating Fabrics Name (where applicable).**

We trust you will find this a valuable and useful resource!

**Explore now online - [CLICK HERE](#)**

or go to: [www.techsafeseating.com.au/upholstery](http://www.techsafeseating.com.au/upholstery)



## LATEST BROCHURE RELEASES

**Download the Jeep Grand Cherokee Brochure**

**Download the BMW X5 Brochure**

**[CLICK HERE](#)**

or go to: [www.techsafeseating.com.au/new-products](http://www.techsafeseating.com.au/new-products)



# NEW UPHOLSTERY RELEASE

## ALL NEW RENAULT TRAFIC 2015

We now offer the MUSCADE seating insert material to suit the all new 2015 Renault Traffic van.

Note: We cannot supply the JAVA seating insert material used for Traffic models with Premium and Lifestyle packs. Renault Australia advise that MUSCADE will be used in 90% of vans sold.

To further match the trim design of our seat options to the OEM interior, we offer a CONTRAST STITCH COLOUR option at a small additional cost. This replicates the orange/tan stitch colour of the OEM MUSCADE trimmed bucket seats.

Contact us with any questions about the trim for Renault LCVs.

**To view seating insert material 'MUSCADE' and the CONTRAST STITCH COLOUR options [CLICK HERE](#)** or go to [www.techsafeseating.com.au/upholstery](http://www.techsafeseating.com.au/upholstery)

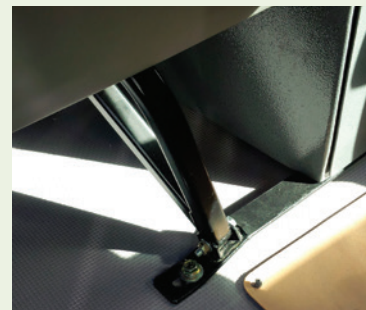


## DESIGN QUALITY PROVEN

**With the integrity of our product put to the test in a real life incident - the outcome is a testament to our design and manufacturing quality.**

To describe the incident - the vehicle was a Volkswagen Transporter T5 Police CrewVan with an additional fitted second row CrewSeat™ SAFETYEXCEL Triple bench seat. The vehicle was T-bone impacted on the passenger side sliding door to the extent that the van was later written off. The police officer sitting in the seat on the Passenger side was knocked unconscious. As can be seen in the photo at right, the SAFETYEXCEL seat was pushed outside the line of the interior of the vehicle on the Drivers side. While flexing, as is necessary in view of absorbing the substantial loads imposed, the seat frame and all components held firm. This insightful incident is a valuable demonstration of the structural integrity of our seat design. We can test and exceed the requirements of the ADR homologation process, but rarely - and thankfully! - do we have a real life illustration of what happens during impact.

On inspection of the vehicle in the Police secure compound, our client could report 'The seat stood up very well, the customer was happy.' We take safety very seriously and are simply thankful that our product passed the test and that no serious injuries occurred.



**Techsafe Automotive Seating Solutions**  
1-3 Aerial Close  
Dundowran QLD 4655  
AUSTRALIA  
T 07 4128 3337 F 07 4128 2060  
E [sales@techsafeseating.com.au](mailto:sales@techsafeseating.com.au)  
W [www.techsafeseating.com.au](http://www.techsafeseating.com.au)

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